

**Name: Sheila Sudi**

**Topic: Business Finance – Accounting**

**Date: 1<sup>st</sup> June 2023**

**Topic: Difference between the date of record and the ex-dividend date from the perspective of the shareholder?**

In the world of investments, shareholders who partake for dividends receive their payouts at set periods of time. Two dates play particularly important roles on the dividend calendar, in terms of stock purchases, reporting, and determination of shareholders' entitlement to dividend payouts. These are the date of record and ex-dividend date. The date of record refers to the date by which a shareholder has to be recorded in the Company's books as an investor in order to get the benefits of the payout. Following this determined date, the investor will not be eligible for the disbursement. This date is set by the board of directors of the Company. The ex-dividend date is defined as the cut-off date by which investors need to have purchased shares in order to be documented as owners of shares on the date of record and be entitled to receive the dividend payment. This ex-date is normally one or two business days before the record date and is announced by the stock exchange. Should an investor not purchase shares on or after the ex-dividend date, they will not be recognized as shareowners on the record date.

The major differences between the record date and ex-dividend date therefore are:

<b>Basis of Difference</b>	<b>Record Date</b>	<b>Ex-dividend Date</b>
1. Definition	<ul style="list-style-type: none"><li>• The date by which the Company must assemble the list of investors to get the dividend benefit of that Company.</li></ul>	<ul style="list-style-type: none"><li>• The date by which an investor must purchase stocks in order to grab the dividend of the Company. Typically, the ex-dividend date is a day or two before the record date.</li></ul>
2. Importance	<ul style="list-style-type: none"><li>• Not as important compared to Ex-dividend date.</li></ul>	<ul style="list-style-type: none"><li>• More important as the shares have to be purchased on or before this date.</li></ul>
3. Criteria of Eligibility	<ul style="list-style-type: none"><li>• Investors who purchase shares after the ex-dividend date are not eligible for disbursement.</li></ul>	<ul style="list-style-type: none"><li>• Investors who own shares on or before the record date would be eligible for payout.</li></ul>
4. Announced by	<ul style="list-style-type: none"><li>• Board of Directors of the Company</li></ul>	<ul style="list-style-type: none"><li>• Stock Exchange</li></ul>

**Topic: Expected return and variance in the context of corporate finance?**

Expected return in the context of corporate finance refers to the measure of average return rate that is anticipated from an investment or that a project is expected to generate. It is also defined as the expected profit or loss that an investor anticipates. This concept is fundamental to Company finance as it is utilized to evaluate the attractiveness of potential investments, such as new business undertakings or funding projects. It is ultimately utilized to determine whether an investment has a positive or negative outcome in order to give potential investors an indication, although not guarantee, of a future outcome of their investment. The potential investors can then gauge the expected return of the investment scenarios against their required rate of return or cost of capital.

Variance on the other hand, is a concept that measures the volatility of the expected returns of an investment. It illustrates the extent to which actual returns have deviated from the expected returns and is commonly used as a method of risk assessment in corporate finance. It is a vital measure for businesses to assess risks and make informed investment decisions and is particularly useful in companies that manage various portfolios and utilize diversification strategy for their investments. By optimizing the risk and trade off assessment, the variance measure can help corporates to minimize risk of the entire portfolio without sacrificing expected returns.

**Topic: Profit maximization**

Profit maximization within the context of organizational growth is the capability of a business or company to achieve or earn the highest possible income by using the most efficient methods of lowering expenditure while maximizing sales of the Company's goods and services. This strategy is a prime target of every firm and necessary for their progress. However, when profit maximization is the organization's solo moto it can be detrimental particularly to the long-term benefit of the Company.

Profit maximization as a growth strategy often has its limitations and fails to consider other important factors in the business environment. It is not the appropriate goal for a corporation especially if solely considered due to several reasons.

- Profit maximization is a short-term focus strategy and encourages temporary or short-range decision making at the expense of long-term sustainability. Leadership in such profit minded organizations may take haphazard organizational decisions such as compromising quality, reducing investments in research, and downsizing, which can undermine the competitive advantage of the company, hinder innovation and damage productivity of the organization.
- Other wealth building objectives such as maintaining stakeholder interests may be ignored in pursuit of profit. This can be detrimental to the welfare of stakeholders such as employees, customers, or suppliers and lead to long-term reputational turbulence, employee turnover, and societal backlash.
- Profit maximization can overlook ethics and integrity in business practices. Companies are expected to adhere to ethical standards and be wholesome contributors to the society,

however with profit-minded goals businesses can disregard or exploit regulations and cause harm to the reputation of the company or cause legal issues.

Given the limitations of profit maximization goals, the appropriate goal for a Company is wealth maximization through ensuring stakeholder value is upheld. When stakeholders are prioritized, the focus is on long-term healthy growth and sustainability of a company as well as ethical practices, which ensures that both the financial returns and interests of the shareholders are upheld. This approach fosters a solid business environment where the Company balances between long-term financial and profit and stakeholder expectations such as customer and supplier satisfaction, well-being of the employees, positive brand reputation, and positive impact to the society.

### **Topic: Application of weighted average cost of capital (WACC).**

The weighted average cost of capital for a firm refers to the overall cost of capital of a project or Company, which is a result of the blending of the individual costs of the major components of a Company's capital structure. Firms typically raise capital or fund its assets through two main sources; debt or equity. The major components and sub-components include various forms of debt, common stock or partnership interests, preferred stock, warrants, securities, options or leases. Weighted average cost of capital is a method used to estimate or value the weighted cost for all a Company's invested capital or the capital to be committed to a specific project.

The weighted average cost of capital is based on the cost of each component net of any corporate-level tax effect of that component. With regards to the debt component, interest is a tax-deductible expense to a corporate taxpayer. Whatever taxes are paid are an actual cash expense to the company, and the returns available to equity holders are after the payment of corporate level taxes. Overall, the calculation of WACC is done by multiplying the cost of each capital component in terms of debt and equity by its relevant weight. This is then added to the products to find the value. The relative weightings of debt and equity or other capital components are based on the market values of each component, not on the book values.

Firms typically use weighted average cost of capital in a number of circumstances such as:

- Assessment of the appropriateness of investment in a particular company and determination of the potential returns that the investors ought to get.
- Consideration of an acquisition, such as where the buyer expects to pay off all equity and debt and refinance the whole company in a different way,
- When the objective is to value only the equity.
- Measuring the cost of capital to a Company.

In summary, the weighted average cost of capital is a relatively good measure of capital structure of a company as a guide to the value of a Company.

### **Topic: Difference between working capital and net capital**

Working capital and net capital are two important concepts to understand with respect to a company's financial key performance indicators. Working capital offers a general overview of the business's financial health. It is defined as the readily available funds a business has at its disposal to meet day-to-day operations and immediate commitments, and is used as a measure of a company's liquidity and solvency. Working capital includes cash, accounts receivables, inventory, money from loans, vehicles, investments and securities. It is computed as the difference between a business's current assets and current liabilities and a healthy working capital is one where there is a surplus in order to meet its short-term obligations such as paying suppliers, paying expenses for daily operations and inventory management.

Net capital on the other hand, refers to the remaining interest in the assets of a company after deducting its liabilities. It is computed by subtracting total liabilities from total assets. This measure represents the ownership equity of the shareholders in a corporate and reflects the accumulated profits over time. This concept is important for assessing the company's ability to create longstanding returns for shareholders and to overcome financial difficulties.

Both working capital and net capital are important measures of a company's financial well-being, however the difference between the two is that working capital focuses on short-range liquidity and a company's capability to manage operational expectations and day-to-day cash flow, while net capital on the other hand, is a wider view of the company's financial standing and long-term value and potential returns for the shareholders.

### **Topic: Choose a financial ratio, describe what financial statement each variable in the ratio comes from, and then explain how to interpret the ratio.**

Financial ratios refer to metrics that are utilized to analyze a business's financial performance and position through review of the financial statements of the company. The various types of financial ratios review different variables on a financial statement in order to evaluate aspects of a company's operations. Profitability ratios are a group of ratio analysis that measure a company's ability to generate income against the expenses it incurs. These ratios review various elements of the balance sheet. These ratios are important criteria that investors review in making investment decisions, planning growth and expansion strategies and influencing stock prices.

Gross profit margin ratio is an important profitability ratio that assesses financial performance. This ratio is derived from the income financial statement and is calculated by deducting all the direct expenses, known as cost of goods sold, from the sales revenue made and expressed in percentage.

- Firstly, the sales revenue, which is the total amount of sales made by the company for the period in question, is taken from the profit and loss financial statement.
- Next the cost of goods sold is calculated, which is the addition of raw materials plus labor expense incurred for production of a particular product and any other direct expenses that can be attributed to the product's manufacturing.

- Subsequently, the gross profit is calculated by deducting the cost of goods sold from the sales revenue, and
- Finally, the gross profit margin is calculated by dividing the gross profit (Revenue – cost of goods sold) by the revenue and multiplying by 100%.

The formula used is  $\text{Gross Profit Margin} = (\text{Revenue} - \text{Cost of Goods Sold}) / \text{Revenue} \times 100\%$ . The ratio is a measure of the percentage of revenue remaining after deducting the cost of producing your goods as a company. A higher margin points towards better profitability for the company and is a good indication of its financial standing in the period under review.

### **Topic: Definition of an exchange rate?**

Exchange rate is a financial term that refers to the value at which one currency is traded for another currency. The rate of conversion between two currencies is determined by foreign exchange market, where the currency trading takes place. It is a constantly fluctuating rate that results from general comparison of costs of the same products in different countries and determining the extent of similarity of purchasing power. Exchange rates are typically impacted by factors such as political stability of a country, inflation and interest rates, government policies, and expectations in the trading environment. Exchange rates play a significant role in international trade and financial transactions between countries as well as investments and travel.

### **Topic: Describe what an ICO is and its significance to the financial industry.**

An initial coin offering is a method or concept of raising funds for new ventures, particularly in digital currency or cryptocurrency. Typically, start-ups or companies operating in the digital currency space may wish to raise funds for their technological ventures, such as those based on blockchain technology, and therefore issue coins or digital tokens in exchange for fiat currencies or crypto assets. This is an alternative to the traditional sources of start-up funding such as venture capital funding or angel investor funding. There are typically two main ways that funding is raised. These are:

- White paper submission, where the start-up looking for funding issues a “white-paper” document which contains detailed information on the project to be developed, similar to a business plan, as well as details on the blockchain technology to be utilized and amount of funding required.
- Use of tokens such as currency tokens, which can be used for payment in transactions with anyone who is willing to accept them, utility tokens, which can offer a variety of benefits, including access to particular services offered by the company, or asset or investment tokens which give the owner the right to participate in the issuer's future returns in some cases, voting or other participation rights.

Initial coin offerings are significant to the financial industry as an innovative tool in the digital era. They provide a novel way for start-ups and business ventures to access funds quicker from multiple

sources in form of crowdfunding and through avenues that have less restrictions or regulatory complexities. They also open up avenues for small-time investors and individuals to participate in investment opportunities, which is not typically possible in traditional financial investments such as initial public offerings.

### **References:**

- Drake, P.P. & Fabozzi, J.F. (2010). *The basics of Finance*. New Jersey: John Wiley & Sons, Inc.
- Leach, R. (2010). *Ratios made Simple*. Great Britain: Harriman House Ltd
- Bhebehe, M. (2018). *Decision-making using financial ratios*. Retrieved from <https://www.bookboon.com>
- Quest, M. (2018). *Cryptocurrency master bundle*. (n.p.).
- Vernimmen, P. (2018). *Corporate Finance*. United Kingdom: John Wiley & Sons, Ltd
- Berk, J. & DeMarzo, P. (2017). *Corporate Finance*. England: Pearson Education Limited
- Walsh, C. (2008). *Key Management ratios*. England: Pearson Education Limited
- Higgins, R.C. (2016). *Analysis for Financial Management*. New York: McGraw-Hill Education